

# London Vibe

MUTUAL SALES LEADERS | LONDON | MARCH 17-22, 2022

## 2021 Qualification Highlights | Medicare Supplement, Dental & Vision

### What's the Word on the Street?

The Mutual Sales Leaders trip to London is one you won't want to miss! Here's how you can qualify:

### Qualification Period: January 1 through December 31, 2021

- Business must be net issued between January 1 and December 31, 2021.
- All issued policies must be placed and premium collected and received by Mutual of Omaha by January 15, 2022.
- Qualifiers will be determined after January 25, 2022.



### Eligible Business:

You earn production credits based on your net-issued business, which is measured in Annualized New Business Premium (ANBP).

### Production Requirement:

275,000 production credits are required to qualify for the London trip.

### The Reward:

Qualifiers will receive an invitation for the Mutual Sales Leaders trip to London that includes airfare, one double-occupancy standard hotel room, meals, tours and transfers for two people, age 18 or older.

### For Complete Details:

Download a copy of the official Medicare Supplement, Dental & Vision qualification requirements at [MutualSalesLeaders.com](http://MutualSalesLeaders.com).

Product	Production Credit Per Dollar of ANBP
Medicare Supplement*	1
Medicare Supplement Internal or Affiliate Conversions/ Replacements**	0.5
Dental & Vision	1

\* Excludes Washington Medicare Supplement ANBP, Omaha Health Insurance Company products and North Carolina Medicare Supplement/Select Affiliate Conversions/Internal Replacements ANBP.

\*\*Up to a maximum of 50,000 production credits.