

Start strong  
incentive program



## REWARDS WITHOUT LIMITS

Earn unlimited incentives through Dec. 31, 2021.

With Medico's new Medicare Supplement insurance, the more you sell, the more you earn. That's because Medico's agent incentive program rewards you with unlimited bonuses after just three approved and taken applications. Start earning today.

Contact your marketer for more information.

**1-800-492-6345**

It's never been more rewarding to get your clients the affordable coverage they need.

**Extra \$25**

Per Gold or Platinum Dental app

### Additional Dental combo bonus starting Oct. 1

After a minimum of three approved and taken Medicare Supplement applications, earn an additional \$25 for each qualifying Gold or Platinum Dental plan when paired with a Medicare Supplement plan.

### HOW IT WORKS

Submit three qualifying applications and you'll earn up to \$450 for those initial apps and unlimited bonuses thereafter based on:

**\$150**

Per underwritten Med Supp app

**\$75**

Per guaranteed issue Med Supp app

**\$75**

Per open enrollment Med Supp app

— OR —

— OR —

— OR —

**\$175**

When combined with Gold and Platinum Dental

**\$100**

When combined with Gold and Platinum Dental

**\$100**

When combined with Gold and Platinum Dental

OVER FOR PROGRAM DETAILS AND RULES

## Medico agent incentive program details and rules:

1. Qualifying policies include Medicare Supplement insurance plans from Medico Insurance Company or Medico Corp Life Insurance Company written in the following states starting Aug. 1, 2021: AZ, CO, GA, IA, IN, KS, KY, LA, MI, MS, NC, NE, SC, TN, and WI.  
  
Qualifying policies also include those written in MO, OH, PA, and TX starting Sept. 1, 2021.
2. Applications must be dated between Aug. 1, 2021, and Dec. 31, 2021, for AZ, CO, GA, IA, IN, KS, KY, LA, MI, MS, NC, NE, SC, TN and WI. Applications must be dated between Sept. 1, 2021, and Dec. 31, 2021, for MO, OH, PA, and TX. Effective dates for all must be no later than Feb. 1, 2022.
3. Qualifying Dental policies include Gold and Platinum plans from Medico Insurance Company written in the following states starting Oct. 1, 2021: AZ, CO, FL, GA, IA, IL, IN, KY, LA, MI, NC, NE, OH, PA, TX, and WI.
4. After a minimum of three approved and taken Medicare Supplement applications, agents will receive:
  - a. \$150 for each underwritten application.
  - b. \$75 for each guaranteed issue application. Open enrollment applications are also paid at this rate.
  - c. \$25 for each approved and taken Gold or Platinum Dental application written at the same time as a qualifying Medicare Supplement application.
5. Payout will occur approximately 45 days after qualifying.
6. Policies must be approved before the payout to be eligible.
7. Chargeback will be assessed on any policy that does not become effective.
8. Medico makes final determination on bonus program eligibility and reserves the right to discontinue or amend this incentive program at any time.
9. Agents must remain in good standing and be actively contracted with Medico at time of payout.
10. The value of any award will be reported as income to the awarded recipient in accordance with the rules and regulations of the Internal Revenue Service. To the extent that the value of any award will be included in the recipient's income, the recipient will be responsible for any taxes due. Agents may wish to consult a tax professional as to how this may affect them.
11. By participating in this program, agents agree to release and hold harmless Medico, its affiliates, owners, employees, officers, directors and agents from any and all liability for any injury, loss or damage of any kind arising from or in connection with award eligibility or participation. This release shall include actual, special, incidental, consequential or punitive damages connected in any way with eligibility and participation in this program.
12. The laws of the state of Iowa shall govern the rules related to this award program. Participants consent to the resolution of any disputes solely through the alternative dispute resolution procedures outlined in any agent or distributor agreement that may be in place between the agent and Medico Insurance Company or Medico Corp Life Insurance Company.
13. Medico Insurance Company and/or Medico Corp Life Insurance Company further reserves the right to make any final adjustments to incentive amounts previously paid, based upon policy activity, such as cancellations, that would have made the policies ineligible. All incentive decisions made by Medico are final. This bonus is non-transferable.
14. Internal Medicare Supplement policy replacements are not eligible. Internal replacement is defined as any Medico Insurance Company, Medico Corp Life Insurance Company, and/or Medico Life and Health Insurance Company policy which is replaced by another Medico Insurance Company, Medico Corp Life Insurance Company, and/or Medico Life and Health Insurance Company policy.

